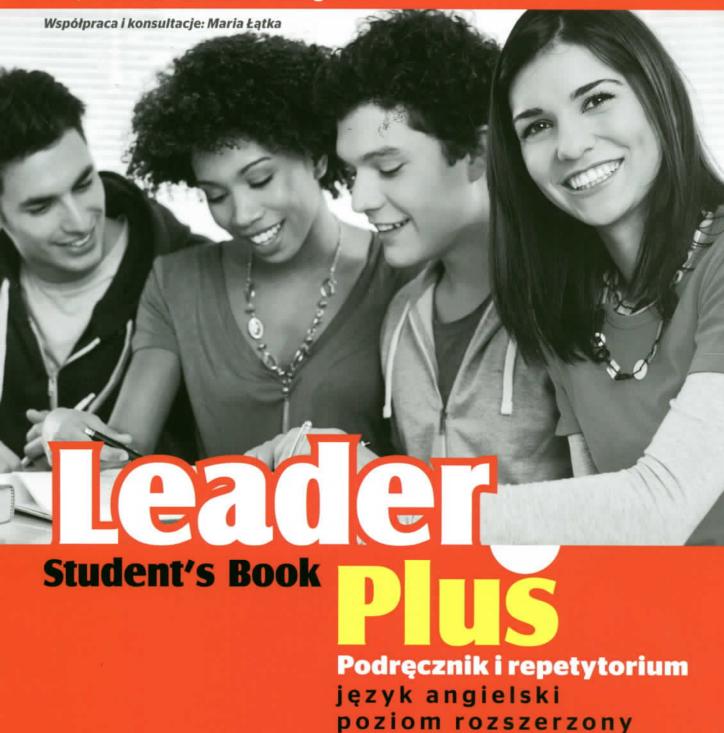
H. Q. Mitchell - Marileni Malkogianni





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VOCABULARY	USE OF ENGLISH	LISTENING	READING	WRITING
Negative prefixes, Idioms, Phrasal verbs, Verbs + prepositions	Key word transformation, Word formation, Sentence completion	Multiple choice	Multiple matching, True/False	An article (describing a person)
Collocations, Compound nouns, Prepositional phrases, Adjective suffixes	Open cloze, Multiple-choice cloze, Word formation	Multiple matching, True/False	Multiple matching, Gapped text	A formal email/letter
Adjectives + prepositions Collocations, Phrasal verbs, Words easily confused, Compound adjectives, Noun suffixes, Nouns from phrasal verbs	Key word transformation, Sentence completion, Multiple-choice cloze	Multiple choice, Multiple matching	Gapped text, Multiple choice	An essay (discussing a problem/solution I)
Collocations, Phrasal verbs, Idioms, Words easily confused	Multiple-choice cloze, Open cloze, Key word transformation	Multiple choice	Multiple matching, True/False	A formal email/letter of application
Phrasal verbs, Collocations, Idioms, Common prefixes, Verbs + prepositions, Intensifying and softening adverbs	Word formation, Sentence completion	Multiple matching, True/False	Multiple matching, Multiple choice	An essay (expressing opinion l)
Phrasal verbs, Idioms, Words with multiple meanings, Binomials	Multiple-choice cloze, Open cloze, Sentence formation	Multiple matching, Multiple choice	True/False, Gapped text	An article (including elements of a review)
	CONTRACTOR OF THE			
Words easily confused, Phrasal verbs, Idioms	Word formation, Sentence completion	Multiple choice, True/False	Gapped text, Multiple choice	A formal email/letter of complaint
Phrasal verbs, Idioms, Collective nouns, Noun suffixes, Verbs related to movement	Multiple-choice cloze, Sentence completion, Key word transformation	Multiple matching, Multiple choice	Multiple matching, Multiple choice	An article (describing a place)
ldioms, Collocations, Prepositional phrases, Uncountable nouns, Phrasal verbs	Word formation, Sentence completion, Key word transformation	Multiple choice, True/False	Gapped text Multiple choice	An essay (discussing advantages/ disadvantages)
Phrasal verbs, Collocations, Nouns + prepositions, Idioms, Verbs + prepositions	Word formation, Sentence completion, Open cloze	True/False, Multiple choice	Multiple choice, Gapped text	An essay (expressing opinion II)
Singular and plural nouns, Idioms, Words easily confused, Verbs related to sight, Expressions with come and go	Multiple choice cloze, Word formation, Key word transformation	Multiple choice, Multiple matching	Multiple matching, Multiple choice	A letter to the editor I
Phrasal verbs, Collocations Words easily confused, Adjectives + prepositions	Open cloze, Sentence completion, Key word transformation	Multiple matching, Multiple choice	Multiple choice, Gapped text	An essay (describing a problem/solution II)
Idioms, Verbs + prepositions, Nouns + prepositions	Sentence completion, Key word transformation, Multiple-choice cloze	Multiple choice, True/False	Multiple matching, Gapped text	An article (including elements of a narrative)
Phrasal verbs, Verb suffixes, Words easily confused	Open cloze, Word formation, Key word transformation	Multiple choice, Multiple matching	Gapped text, Multiple choice	A letter to the editor II

Unit 4: Work Praca

Key Vocabulary 🚱



Jobs Zawody

accountant księgowy architect architekt baker piekarz bank clerk urzędnik bankowy beautician kosmetyczka businessman / businesswoman biznesmen / bizneswoman, przedsiębiorca / kobieta interesu cashier kasjer chemist aptekarz, chemik civil servant urzędnik państwowy computer / IT specialist informatyk construction worker pracownik budowlany electrician elektryk engineer inżynier fashion designer projektant mody

financial director dyrektor do spraw finansowych flight attendant steward, stewardesa

graphic designer projektant graficzny,

insurance agent agent ubezpieczeniowy journalist dziennikarz

judge sędzia

lawyer prawnik

manager dyrektor, kierownik, menedżer mechanic mechanik samochodowy nurse pielęgniarka optician optyk physiotherapist fizjoterapeuta

plumber hydraulik psychologist psycholog

sales manager / sales director dyrektor

do spraw sprzedaży

salesperson / shop assistant sprzedawca software developer programista surgeon chirurg

truck driver kierowca

vet weterynarz

Kinds of jobs and work Rodzaje pracy

badly-paid / low-paid job zle, kiepsko płatna / nisko płatna praca blue-collar / white-collar job praca fizyczna / biurowa dead-end job praca bez perspektyw, bez widoków na przyszłość desk job praca biurowa evening / weekend job praca wieczorami / w weekendy

extra job praca dodatkowa freelance work wolny zawód full-time / part-time job praca w pełnym / niepełnym wymiarze godzin highly-paid / well-paid job dobrze platna praca

holiday / summer job praca wakacyjna job with a future praca z perspektywami nine-to-five job praca od godz. 9.00 do 17.00

paid / unpaid job płatna / niepłatna praca permanent / steady job praca stała seasonal work praca sezonowa temporary job praca tymczasowa voluntary work praca społeczna

Adjectives describing jobs and work Przymiotniki opisujace prace

career kariera

long / brief / successful / promising / rewarding długa/krótka/udana/ obiecująca / satysfakcjonująca

good / ideal / satisfying / responsible / profitable / menial / dangerous dobra / idealna / przynosząca zadowolenie / odpowiedzialna/intratna/niewdzięczna/ niebezpieczna

work praca

stressful / physical / mental / dangerous / tiring / back-breaking / monotonous / demanding stresująca/fizyczna/ umysłowa / niebezpieczna / męcząca / wyczerpująca / monotonna / wymagająca

work/job praca

boring / interesting / fascinating / easy / difficult / skilled / semi-skilled / unskilled / time-consuming nudna/ciekawa/ fascynująca / łatwa / trudna / wymagająca pełnych kwalifikacji / częściowo wymagająca kwalifikacji / niewymagająca kwalifikacji / czasochłonna

Adjectives describing employers and employees Pracodawcy i pracownicy

(in)experienced (nie)doświadczony committed zaangażowany, oddany competent / qualified kompetentny / wykwalifikowany conscientious sumienny consistent konsekwentny

devoted / dedicated oddany industrious pracowity, pilny methodical metodyczny resourceful zaradny, pomysłowy trustworthy godny zaufania, solidny

Departments in a company (Wy)działy w firmie

Customer Service dział obsługi klienta Financial dział finansów Human Resources dział personalny, dział

IT dział teleinformatyczny Marketing dział marketingu Public Relations PR, public relations Research and Development dział badań irozwoju

Sales dział sprzedaży Warehouse hurtownia

Looking for a job Poszukiwanie pracy

apply for a job ubiegać się o pracę apply for the post / position of ubiegać się o pracę na stanowisku be out of work / a job nie mieć pracy

candidate kandydat conditions / terms of employment warunki zatrudnienia employment centre biuro pośrednictwa

pracy fill in an application form wypełnić

formularz podania (o pracę) find employment znaleźć zatrudnienie gain experience zdobywać doświadczenie get unemployment benefit dostawać zasilek dla bezrobotnych

go for an interview iść na rozmowe kwalifikacyina

have no work experience nie mieć doświadczenia zawodowego job centre biuro pośrednictwa pracy job description zakres obowiązków labour market rynek pracy land a new job znależć nową pracę letter of application list motywacyjny look for a job szukać pracy negotiate negocjować put together a CV (curriculum vitae) napisać CV

qualifications kwalifikacje qualify zdobywać kwalifikacje, nadawać się

reference referencje
retrain as przekwalifikować się na
salary wynagrodzenie miesięczne
(za pracę biurową)
skills umiejętności
support / maintain a family utrzymywać

support / maintain a family utrzymywać rodzinę

training course szkolenie (kurs)
unemployment rate stopa bezrobocia
vacancy wolny etat, wakat
wages wynagrodzenie tygodniowe
(za pracę fizyczną)
What's the pay like? Jakie jest

What's the pay like? Jakie jes wynagrodzenie?

Employment and the Workplace Zatrudnienie

be a team player pracować w zespole
be at the height / peak of one's career
znajdować się u szczytu kariery
be employed / unemployed być
zatrudnionym / bezrobotnym
be given three-months' notice / get notice
dostać trzymiesięczne wymówienie /
dostać wypowiedzenie

be on the dole być na zasilku be the person in charge of sth być osoba odpowiedzialna za coś

bonus / extra money premia / dodatkowe wynagrodzenie, dodatek motywacyjny CEO (Chief Executive Officer) dyrektor naczelny, generalny

CFO (Chief Financial Officer) dyrektor finansowy

change profession zmienić pracę client klient

company car samochód służbowy cover for sb zastąpić kogoś (w pracy) create job positions tworzyć miejsca/ stanowiska pracy

day / night shift zmiana dzienna / nocna difficult working conditions trudne warunki pracy

dismiss / fire sb zwolnić / wyrzucić kogoś z pracy

do business with sb prowadzić interesy z kimś

do the job wykonać pracę / zadanie earn / make a living zarabiać na życie employ zatrudniać

employee / worker pracownik employer pracodawca

employment contract umowa o pracę entrepreneur przedsiębiorca

get / lose / give up / resign from a job dostać / stracić / porzucić pracę / zrezygnować z pracy

get a commission dostać prowizję get a job as a... zatrudnić się jako get a pay rise dostać podwyżkę get a promotion / get promoted dostać awans / awansować go bankrupt zbankrutować good prospects dobre perspektywy hand in one's resignation wręczyć swoją rezygnację

have a day off mieć dzień wolny od pracy have a job mieć pracę ...

have a sense of responsibility miec poczucie odpowiedzialności

have an accident at work mieć wypadek w/przy pracy

have the potential for/to mieć potencjał/ zadatki na coś/do zrobienia czegoś, zapowiadać się na

heavy workload dużo obowiązków hold a position for... years zajmować/być na stanowisku przez... lat

hold the position of... zajmować stanowisko...

How much / What do you think she makes? Ile według Ciebie zarabia? intern stażysta

live off one's salary / pension
utrzymywać się z pensji / emerytury
living wage pensja, płaca wystarczająca
na utrzymanie

make a loss / profit przynosić straty / korzyści

make sb redundant zwolnić kogoś (z powodu redukcji etatów)

make... pounds a week zarabiać... funtów tygodniowo

maternity leave urlop macierzyński minimum wage minimalna płaca pension renta, emerytura

perform menial tasks wykonywać niewdzięczną pracę

perks of the job dodatkowe świadczenia / bonusy za pracę

phone in sick zadzwonić, aby powiedzieć, że jest się chorym

place of employment / workplace miejsce zatrudnienia / zakład pracy

recruit (v, n) rekrutować, werbować/ rekrut, nowicjusz

rival company / competitors konkurencja run a company zarządzać firmą

run errands biegać na posyłki run one's own business prowadzić własna firme

self-employed pracujący na własny rachunek, pracujący we własnym przedsiębiorstwie

sign a contract podpisać umowę staff / personnel personel, obsada start / finish work at zaczynać / kończyć pracę o

strike a deal zawrzeć umowę subordinate podwładny

supervisor kierownik, osoba nadzorująca pracowników

take a holiday / be on leave wziąć urlop / być na urlopie

take early retirement pójść na wcześniejszą emeryturę trade union związek zawodowy work flexitime mieć nienormowany (ruchomy) czas pracy

work in advertising pracować w reklamie work in shifts pracować w systemie zmianowym, pracować na zmiany

work unsocial hours pracować

w nietypowych godzinach, utrudniających życie towarzyskie i rodzinne (wieczorami, w nocy, w weekendy)

work / do overtime pracować w godzinach nadliczbowych

workaholic pracoholik

working hours godziny pracy

workmate / colleague from work kolega / koleżanka z pracy

wreck / ruin one's career zniszczyć / zrujnować kariere

Idioms Idiomy

be an up-and-coming (businessman) być obiecującym i ambitnym (biznesmenem) be good on paper być dobrym w teorii, dobrze wyglądać na papierze

be snowed under / be up to one's ears / have one's hands full / be tied up mieć bardzo dużo pracy / być zarobionym po uszy / mieć pełne ręce roboty / ugrzęznąć w pracy

be the breadwinner być żywicielem rodziny

climb the career ladder wspinać się po szczeblach kariery

get the sack / get sacked zostać wyrzuconym z pracy

make ends meet wiązać koniec z końcem put sth on hold zawiesić coś / odłożyć think outside the box myśleć nieschematycznie, mieć nowe, oryginalne pomysty

work 24/7 pracować 24 godziny na dobę siedem dni w tygodniu

Phrasal Verbs / Expressions Czasowniki złożone (frazowe)

catch up with one's workload nadrobić zaległości w pracy

get ahead posuwać się do przodu go out of business zbankrutować, zwinąć interes

hand in one's notice złożyć wymówienie leave sb to it zostawić kogoś w spokoju (nie przeszkadzać mu w pracy) set up a business założyć firmę stand down from a position ustapić ze

stanowiska take on responsibility przyjąć, brać odpowiedzialność

take on / lay off staff przyjąć do pracy / zwolnić z pracy ludzi

take over sb's position przejąć czyjeś stanowisko

Vocabulary Practice

Match 1-10 to a-j to make complete sentences. What do the expressions in bold mean?



COLLOCATIONS |



2. Neil had been on

- All sales managers receive a company
- 4. Danielle decided to hand in
- You can apply to get unemployment
- 6. The company had been making
- 7. Sarah has taken maternity
- 8. The local job centre advertises a number of job
- 9. Construction workers can encounter difficult working
- My brother James gave up

- a. her resignation after she was asked to accept a reduction in salary.
- b. leave so that she can rest before the birth of her
- c. the dole for ten months before he landed himself
- d. benefit as long as you are actively looking for a
- e. job as an accountant.
- f. his job as a journalist to follow a career in politics.
- g. car as a perk of the job.
- h. conditions, which is why they need to get paid extra for their efforts.
- i. vacancies in all fields of employment.
- a loss for five years before it finally went bankrupt.

Complete the questions with the missing words. Then answer the questions by referring to the jobs mentioned in the Key Vocabulary list on page 52.

end five job paid shifts team time collar

Which occupation(s):

- requires someone to be a player?
- may involve night ?
- is considered a white- job?
- 4. is well- ?

- 5. is a with a future?
- 6. is a dead- job?
- 7. is a nine-to- job?
- 8. can be done on a part-



Match the types of work 1-8 to the characterisations a-h. 💢 📝



- 1. A holiday job is
- 2. An unpaid job is
- 3. Freelance work involves
- 4. A desk job involves
- 5. A seasonal job is
- 6. An extra job is
- A demanding job can be
- 8. A blue-collar job involves

- a. done on a voluntary basis, usually in order to gain work experience.
- b. working in an office using mainly mental ability.
- c. usually taken on to supplement the salary of one's main job.
- d. physical work.
- e. a temporary job done by students during the summer break from school.
- f. both tiring and stressful.
- g. working for a number of organisations rather than just one.
- h. only available at certain times of the year.







Read sentences 1-8 and match the phrases in bold to the meanings a-h.



- It's always nice to have a day off, but then you have to catch up on your workload when you return.
- 2. After being made redundant, George decided to set up his own business.
- 3. Our company is taking on staff to cope with the increased workload.
- A combination of bad management and increased competition resulted in the corner shop going out of business.
- 5. My boss usually just explains what he needs and then leaves me to it.
- 6. Getting a promotion naturally involves taking on more responsibility.
- The CFO decided to stand down from his position following disappointing yearly results.
- 8. With such hard work and dedication she's sure to get ahead in her career.
- a. to formally create a new company
- b. to stop operating as a business due to financial difficulties
- c. to do work that you didn't do earlier
- d. to be successful in one's job
- e. to accept more authority but also more blame if something goes wrong
- f. to employ people
- g. to agree to leave a position in a company or organisation
- h. to allow someone to continue with what they were doing before



IDIOMS

1. under / snowed / be

a. to sound good in theory but perhaps not work in practice

- 2. outside / box / think / the
- b. to have too much work to do

Put the prompts 1-6 in order to form idioms and match them to the definitions a-f. 🚫 📝

- 3. ladder / climb / the / career
- c. to have just enough money to pay for the necessities
- 4. on / good / paper / be
- 5. job / a / have / dead-end
- e. to progress in a career or company by being promoted
- 6. meet / ends / make
- f. to be in a job which provides no hope of progressing to a better position

d. to think imaginatively without being restricted by traditional ideas

Complete the sentences with the correct form of the idioms in the box.



be tied up be the breadwinner get the sack put on hold be an up-and-coming employee work 24/7

- My mum has in the family ever since my dad lost his job.
- 2. The development of the new warehouse has been because of financial problems.
- 3. Since the birth of my baby daughter, I have been to make sure I can support my family.
- 4. Andrew and is expected to climb the career ladder quickly.
- 5. I couldn't make it to the match last night because I at work.
- 6. I was shocked to hear that Oliver because he is such an industrious and trustworthy individual.

Vocabulary Practice

Read the text and complete the gaps with a, b or c.

Just the j@

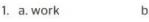
As graduation approaches, students will be giving more and more thought to their choice of career. However, the (1) market has become increasingly competitive over the past few years. In order to do more than just make (2) meet, school and university leavers are being urged to think (3) the box before setting off along their career path.

Graduates who find themselves out of (4) might want to consider applying for the (5) of pet food taster. The job offers a (6) which is high enough not only to feed yourself, but also to (7) a family in later years. Successful (8) for the job should possess both a good sense of adventure and taste. Work (9) is not a requirement, but candidates who are (10) the field of food nutrition are preferred.

One of the (11) of the job is an unlimited supply of pet food for all (12) This should be especially appealing to those who own a pet or who actually acquire a taste for the food.







2. a. ends 3. a. beside

4. a. job

5. a. position

6. a. benefit

7. a. support

8. a. employers

9. a. skills

10. a. promoted

11. a. responsibilities

12. a. employees

b. job

b. end

b. outside

b. peak

b. place

b. workload

b. carry

b. candidates

b. overtime

b. qualified

b. terms

b. rivals

c. career

c. endings

c. inside

c. work

c. reference

c. salary c. contain

c. freelancers

c. experience

c. devoted

c. perks

c. subordinates



Work in pairs. Compare the professions shown in the pictures, using the phrases and expressions below.

have to be precise special training required have specific tasks to do have to wear a uniform / safety helmet must dress smartly indoor/outdoor work shouldn't have a fear of heights special equipment/tools work alone self-employed contact with people steady income (wage) work under supervision skills required chances of promotion steady working hours

work at one's own pace work in shifts have to be (computer) literate dangerous work





Suggested expressions

pressured by time

The job in the first/second picture shows/involves... The job of the secretary/businesswoman working on the computer is... A worker fixing cables should/shouldn't/must...





Przeczytaj tekst. Z podanych słów wybierz właściwe, tak aby otrzymać logiczny i gramatycznie poprawny tekst. Zakreśl literę A, B, C albo D.

Free to Speak

Polar Press is the first Bradford free press. Sanjay Ray, one of the writers, who used to be (1) by Bradford Evening News, explains, 'We wanted Polar Press to be free, so that everyone (2) read it. We make money from the people or companies who advertise on our pages. Of course, they are all people or companies whose work we like.'

Polar Press produces a weekly magazine, has a website and can be found on Facebook. The company is (3) by a team of young journalists and graphic designers with fresh ideas and a lot of imagination. The stories are about the latest in art, music, theatre and fashion, together with stories from Bradford, such as the hairdresser whose shop turns into an informal music venue after he stops cutting hair.

The current issue of Polar Press features an article on locals who have left monotonous dead-end jobs and started something more (4) This includes some of the people who work for Polar Press. Annie Lee, one of the photographers, said, 'It's very satisfying (5) a living doing something you like and working with friends. In the morning I look forward to what I'm going to do, instead of thinking I (6) not go to work.'



- B. employed
- C. interviewed
- D. committed
- 2. A. should
 - B. must
 - C. can
 - D. has to
- 3. A. run
 - B. made
- C. worked D. produced

- 4. A. resourceful
 - B. rewarding
 - C. competent
 - D. dedicated
- 5. A. to do
 - B. to support
 - C. to make
 - D. to have
- 6. A. would rather
 - B. ought
 - C. had better
 - D. would

Przeczytaj tekst. Uzupełnij każdą lukę (1-6) jednym wyrazem, tak aby powstał spójny i logiczny tekst. Wymagana jest poprawność gramatyczna uzupełnionego tekstu i prawidłowy zapis słów.

A new beginning

When Mike in management (1) in his notice, Jeremy Larns got a call (2) the Human Resources department. In short, they told him that because of the difficult times they were facing as a company, they would (3) to let him go. Jeremy couldn't believe it. He thought he was going to be taking (4) Mike's position. It seemed there was a new manager, a Marjorie Tinder, and she was making some radical changes, including laying Jeremy. Jeremy was disappointed, but he was also optimistic. He decided it was a good chance to find a job he really liked and that to find it he (6) have to think outside the box.



Wykorzystując wyrazy zapisane drukowanymi literami, uzupełnij każde zdanie z luką, tak aby zachować sens zdania wyjściowego (1-6). W każdą lukę można wpisać od 2 do 4 wyrazów, wliczając w to wyraz już podany. Wymagana jest poprawność gramatyczna uzupełnionego tekstu i prawidłowy zapis słów. Uwaga: nie zmieniaj formy podanych wyrazów.

It was a mistake to lie to your teacher.

You to your teacher.

2. Sheena is possibly still sleeping.

Sheena up yet.

3. I'm sure Alex took your mobile phone by mistake.

Alex mobile phone by mistake.

4. There was no point in hurrying to catch your bus - it had left two minutes earlier.

to catch the bus - it had left two minutes earlier.

5. I'm sure Walter and Kim stayed at home last night. Walter and Kim at home last night.

6. Roger was supposed to have finished his project last week.

Roger his project last week.

HAVE

NOT

TAKEN

HURRIED

MUST

SHOULD

Listening Comprehension Practice



VOCABULARY BOOSTER

Write the verbs below in the correct category, depending on whether they describe something that grows or something that gets smaller.

decline decrease double half increase lessen maximise minimise multiply reduce rise triple



A

Usłyszysz dwukrotnie trzy teksty. Z podanych odpowiedzi wybierz właściwą, zgodną z treścią nagrania. Zakreśl literę A, B albo C.

1. What is the man's profession?

- A. doctor
- B. chemist
- C. dentist

2. How should the piece of news be headlined?

- A. SEVERE JOB LOSSES IN BLOOMSBURY
- B. EMPLOYMENT TRENDS IN BLOOMSBURY
- C. THINGS LOOKING UP IN BLOOMSBURY

3. Which of the following is stated in the interview as <u>a fact</u>, and not an opinion?

- **A.** University graduates earn more money than non-graduates.
- B. The choice between university and vocational education is a difficult one.
- C. University fees have become too expensive for the majority of students.

Usłyszysz dwukrotnie wywiad z dziennikarką na temat nietypowych zawodów. Z podanych odpowiedzi wybierz właściwą, zgodną z treścią nagrania. Zakreśl literę A, B, C albo D.

1. According to Bob, crab fishermen should

- A. be able to swim in rough seas.
- B. have an adventurous character.
- C. work non-stop for eight weeks.
- D. be experienced at fishing.

2. Bob says that crab fishermen

- A. should feel comfortable on a small boat.
- B. have to go without a shower for long periods.
- C. should not feel bored whilst at sea.
- D. must think of the boat as their home.

3. What discourages the interviewer from being a crab fisherman?

- A. the location
- B. the environment
- C. the pay packet
- D. the danger

4. The successful candidate for the cooking job will have to

- A. be prepared to taste food prior to serving.
- B. order food for special occasions.
- C. organise the kitchen and dining area.
- **D.** ensure safety measures are practised.

5. The last job Bob mentions

- A. may lead somebody to become well known.
- B. requires an extensive knowledge of music.
- C. requires a strict manner.
- D. involves speaking a foreign language.



Reading Comprehension Practice

DISCUSS

- · What kind of jobs appear more often in newspaper or online ads?
- What jobs do you think would never appear in an ad?

Przeczytaj trzy ogłoszenia (A-C) oraz dotyczące ich pytania (1-4). Do każdego pytania dopasuj właściwe ogłoszenie. Wpisz rozwiązania w kratki. Uwaga: jedno ogłoszenie pasuje do dwóch pytań.



A Salesperson

We are currently searching for dynamic and highly-motivated individuals to join our busy sales team. This full-time post offers an attractive bonus system to all new employees, a comprehensive health insurance package, 29 days annual leave, and free access to the company's gym facilities. Outstanding communication and interpersonal skills are essential for the role, along with excellent IT skills and a high level of written and spoken English. All applicants will be required to demonstrate this during the interview. The salary is negotiable, but previous work <mark>experience</mark> and <mark>qualifications</mark> will be considered.

B Waiting staff

Are you looking to earn some extra cash? Why not apply for a position in our organisation? We are a lively fast food restaurant located in the heart of London. We are looking for friendly waiting staff, able to work up to 10 hours a week. Previous work experience in the catering industry is desirable, but not essential. All employees are required to complete a two-day introduction to basic food and hygiene, and attend a seminar on customer service skills. Please send a copy of your CV, along with a covering letter to the restaurant manager, detailing why you are perfect for the role.

C Receptionist



A local hospital is currently searching for an experienced receptionist to work in the Accident and Emergency Department. All candidates must be able to work shifts and willing to work overtime during busy periods. Given the fast-paced working environment, only candidates able to work well under pressure will be considered

for the post. The job requires a polite telephone manner, excellent organisational skills, and a general awareness of medical issues. Previous experience of working in a hospital environment will be an advantage. For more information about the position, please contact the Human Resources Department.

In this job advertisement, the text

- mentions the training offered to all new staff.
- states that the pay is open to discussion.
- warns that the job is very demanding.
- gives information on the perks of the job.

VOCABULARY BOOSTER



Look at the highlighted words in all three ads. The words highlighted in the same colour are similar to each other. Are they always synonyms or not?

WORDS EASILY CONFUSED

Now complete the sentences with the correct form of the words in the boxes. In some cases, more than one word may be correct.

job occupation work profession position

- People in the medical work long hours.
- 2. In order to get a(n) as a computer analyst, you need a degree in Computer Science.
- Betty has been out of since January.
- I was asked to write my present on the application form.

Reading Comprehension Practice

skill quality qualification experience

- To get the job you must have three years' in telecommunications and the necessary one of which is a university degree.
- Leadership are required by a Prime Minister, as well as communication.
- salary wage payment income bonus
- My gets paid into my bank account every fortnight.
- 8. Young workers under the age of 21 get the minimum set by the law.
- My from my job isn't sufficient to cover any holiday expenses. Only when I get a(n) at the end of my six-month evaluation can I afford something like that.
- 10. Your car will be due on the 10th of each month.

Przeczytaj poniższy tekst. Na podstawie zawartych w nim informacji oceń, które zdania podane w tabeli są zgodne z jego treścią (TRUE), a które nie (FALSE). Wpisz znak X w odpowiednią rubrykę tabeli.

Nothing ventured, nothing gained

Dragons' Den is a television series in which upand-coming entrepreneurs, inventors and small businessmen and women present their ideas to five multi-millionaire judges. If the contestant can convince the judges that they have a viable and potentially profitable idea, they will receive the necessary funding to further develop their product. However, a rejection in front of a nationwide audience of millions, while discouraging and sometimes humiliating, need not be the end of the road.

London hairdresser Shaun Pulfrey appeared on Dragons' Den in 2007 with high hopes of attracting much-needed investment for his innovation, which aims to smooth knotted hair easily by combining the properties of a comb and a brush in one. Everything seemed to be going well after a smooth presentation. Then came the questions. Pulfrey says, 'I just made a comment about one of the women judges colouring her hair because, as a professional hair colourist for thirty years, I know how difficult it is to comb highlighted hair. When she denied her hair was coloured, I lost all hope.' The judges unanimously turned down his request for funding. 'The rejection hit me hard but I didn't give up because I truly believed in my product.'

The turning point came in 2008 when a leading UK pharmacy chain store started stocking the product in 600 of its shops across the country. This came at the same time as an increase in demand from the company's website. The future is looking bright for the company, as they expect to earn £15 million this

year alone, and also expect a growth of 75% per year. Shaun Pulfrey certainly seems to have had the last laugh, but has no intention of stopping just yet. In the near future, he plans to extend the brand with a view to capturing a 30% share of the hairbrush market. Another contestant, Rob Law, entered the Dragons' Den in search of a cash boost for his line of rideon children's suitcases. He watched in dismay as his product presentation literally fell apart. During inspection of the product, a judge managed to pull off the strap and then went on to ridicule Law's invention for being poorly designed and badly made. The other judges quickly followed suit and branded the idea as a failure. Law was extremely upset. He was worried that the public would agree with the judges' opinion that his product was worthless. However, his fears proved unfounded. 'The public saw straight through it,' he explains. 'They recognised that it was theatrical television and that the ride-on suitcase is a fantastic product.' Also, rather than become bitter about the judges' criticism, Law set about redesigning the practical toy so as to improve its durability. The brand has now become an established name in the market place and the Dragons' Den ordeal is but a distant memory for an entrepreneur whose sights are set very much on the future. Since 2006, over 1.8 million ride-on suitcases have been sold in 97 countries worldwide. Law has also extended the range of kids' travel products to include backpacks, car seats and travel pillows, with the brand now earning over £7 million a year.

	TRUE	FALSE
 Contestants on Dragons' Den are given funding if their product makes a profit. 	TE	
Shaun Pulfrey's innovation consists of both a comb and a brush.		
Shaun Pulfrey thinks he said something that affected the judges' decision.		
Shaun Pulfrey feels fully satisfied with the success he has achieved so far.		
Rob Law's product was damaged by one of the judges.		
6. The public disagreed with the judges' opinion on Rob Law's product.		
Rob Law ignored the judges' criticism of his product.		
Rob Law's company has made a profit of £7 million so far.		



- If there was a show like Dragon's Den in Poland, would you want to participate? Why? Why not?
- Does a solid education or the ability to take risks play a more important role when setting up a new business?



VOCABULARY BOOSTER

Look at the highlighted phrase in the text. What do you think it means?

B2

Now read the sentences and decide if the idioms in bold express success or failure.



- We always knew Gregory would go places he was so intelligent and ambitious, it's no wonder he ended up being awarded for his work.
- Her flower shop is going from strength to strength. Last year, she got her first big job decorating a new shopping centre and this year she has done a dozen large weddings.
- They advised me to forget about including so many people in my company's decision-making; they said it was a recipe for disaster.
- 4. The newest version of the software is so easy to use it works like a dream.
- The recent economic crisis forced businesses that were built on sand to close down, giving us a clearer picture of the ones that are healthy and profitable.
- 6. The fire that destroyed our shop turned out to be a blessing in disguise. With the money we got from the insurance company, we were able to completely renovate the place and now the number of our customers has tripled.

Writing Practice

DISCUSS

- · Have you ever had a summer job? If yes, what was it? If no, what kind of summer job would you be interested in doing?
- What kind of procedures are you usually required to follow when applying for a job?
- · What kind of information are you required to provide when applying for a job?



Read the rubric below and identify the key words/phrases in it. What are you asked to write? Who is the recipient? What information do you have to include?

Na stronie internetowej znalazłeś/znalazłaś niedawno ogłoszenie o pracy sprzedawcy. Napisz e-mail - podanie o pracę, w którym zamieścisz informacje na temat swoich kwalifikacji i umiejętności oraz wyjaśnisz, jakie korzyści wyniosłeś/wyniosłaś z poprzedniej pracy na podobnym stanowisku.

List motywacyjny / e-mail - podanie o prace to typ listu oficjalnego, w którym masz za zadanie przekonać adresata, że jesteś najlepszym kandydatem / najlepszą kandydatką do otrzymania pracy. W liście zamieszczasz informacje o swoim wykształceniu, doświadczeniu i cechach charakteru w taki sposób, by wywrzeć jak najlepsze wrażenie na adresacie.

Now read the email of application below and answer the questions that follow.





Dear Sir/Madam,

I am writing with regard to your advertisement which I saw on the job vacancy website 'JobSeekers.com' on 15th May. I am interested in applying for the position of sales assistant.

I am an eighteen-year-old secondary school graduate and have recently been accepted to the London School of Business and Finance to study sales and marketing management. I am computer literate and have excellent knowledge of computer programs. I am also proficient in both Spanish and Italian.

As you will see from the attached CV, I worked part-time as a sales assistant both last year and the year before that at Marks & Spencer in Oxford Street. My duties included assisting customers, operating the cash register, packaging goods for customers and arranging their delivery, taking special orders for items not in stock, pricing, stacking and displaying items for sale, and stocktaking.

As a result of my work experience, I have developed the ability to deal accurately with money, solve problems creatively, communicate effectively with people and work well as part of a team. In addition, I am motivated, responsible and hard-working and have a professional manner and appearance. I feel confident that my work-related skills and knowledge, as well as my personal qualities, make me suitable for the job.

I have also attached a reference letter from Mrs Andrews, who was the branch manager while I was working there. If you feel that I meet your requirements, please note that I am available for an interview at any time convenient to you.

Yours faithfully,

Brandon Young

In which paragraph (1-5) does the writer:

- a. provide details about previous work experience?
- b. mention his age?
- c. express availability?
- d. state what the purpose of the email is?
- e. write about how he benefited from previous work experience?
- f. give details about his qualifications and skills?
- g. refer to when and where he came across the advertisement?
- h. mention desirable character traits?

Writing Practice

Read the email again and find the words or phrases that can be replaced with those below.



- 1. in connection with (para. 1)
- 2. opening (para. 1)
- 3. post (para. 1)
- 4. competent at using computers (para. 2)
- 5. fluent (para. 2)

- 6. enclosed (para. 3)
- 7. involved (para. 3)
- 8. cooperate well with others (para. 4)
- 9, ideal (para. 4)
- 10. fulfil (para. 5)



Writing Practice

E

Niedawno natrafiłeś/natrafiłaś na ogłoszenie o pracę, które Cię zainteresowało. Napisz e-mail - podanie o pracę, w którym zamieścisz informacje na temat swoich kwalifikacji i umiejętności oraz wyjaśnisz, w jaki sposób zatrudnienie Ciebie może przynieść korzyści firmie. Wypowiedź powinna zawierać od 200 do 250 słów i spełniać wszystkie wymogi typowe dla formy wskazanej w poleceniu.

SCHEMAT

List motywacyjny / e-mail - podanie o pracę Grzecznościowy zwrot rozpoczynający list

- Użyj formalnego pozdrowienia, a nie wyrażenia z imieniem adresata
- · Dear Sir/Madam.
- · Dear Mr/Mrs/Ms/Miss + surname,

Wstęp

- Napisz, gdzie i kiedy zobaczyłeś/zobaczyłaś ogłoszenie dotyczące danej pracy.
- Określ, o jakie stanowisko się starasz.
 Użyj gotowych zwrotów:
- I am writing with regard to/concerning your advertisement in ... (name of newspaper/magazine + date) / on ...(website).
- I noticed your advertisement in ... and I am writing to apply for the position/post of...
- I am interested in applying for the job/position/post/ scholarship/grant ... as advertised in...
- · I am interested in working as...

Rozwinięcie, treść (2-3 akapity)

Rozwinięcie listu/e-maila - podania o pracę może zawierać następujące informacje:

- opis Twoich kwalifikacji i umiejętności,
- informacje na temat poprzednio lub obecnie wykonywanej pracy z uwzględnieniem wynikających ze stanowiska obowiązków oraz wyjaśnieniem, jakie korzyści wyniosłeś/wyniosłaś lub wynosisz dla siebie z tego zajęcia,
- opis Twoich cech charakteru, które mogą być ważne na stanowisku, o które się starasz,
- informacje na temat Twoich zainteresowań i hobby, które mogą być istotne w pracy, o którą się starasz,
- uzasadnienie, dlaczego jesteś odpowiednim kandydatem / odpowiednią kandydatką na to stanowisko.

Użyj następujących zwrotów:

- I am presently in my final year of secondary school.
- I have a degree in... / I will graduate at the end of the year with a BA in...
- · I have/hold a certificate in...
- · I am fluent in... / able to... / good at... / familiar with...
- I have considerable experience in...
- As you can see from my CV, I...
- · I am currently working/learning...
- · At present I am...
- I worked / am working full-time/part-time for/at...
- I am a responsible/hard-working person.
- My experience has improved my time-management/ organisational/communication skills.

• I believe I am suitable for this job/position because...

 I strongly believe these qualities/qualifications/skills make me suitable for the job / could be of use to you.

Zakończenie

- Poinformuj, kiedy możesz rozpocząć pracę, i wyraż nadzieję, że Twoje podanie zostanie wzięte pod uwage.
- Jeśli to konieczne, podaj informacje o załącznikach do listu: życiorysie czy referencjach.
 Użyj następujących zwrotów:
- · You will also find my CV enclosed.
- I am available for an interview at your earliest convenience.
- Should you have any questions, please do not hesitate to contact me.
- · I hope my application will be taken into consideration.
- I look forward to hearing from you in the near future to arrange an interview at a time convenient to you.
- I look forward to hearing from you at your earliest convenience.
- I would be grateful if you would/could reply as soon as possible.

Grzecznościowy zwrot pożegnalny

- Użyj formalnego zwrotu na zakończenie i podpisz się pełnym imieniem i nazwiskiem.
- · Yours faithfully,
- · Yours sincerely,

Wskazówka

Kiedy piszesz oficjalny list/e-mail - podanie o pracę:

- zastosuj odpowiedni układ graficzny listu,
- podziel list/e-mail na akapity, które mają jasny i wyraźny układ.
- użyj oficjalnej odmiany języka (nie używaj skrótów czy form skróconych),
- użyj odpowiednich wyrażeń i zwrotów rozpoczynających i kończących list,
- stwórz taki profil swojej osoby, by pasował do stanowiska, o które się starasz; wymień więc tylko istotne w przypadku tej pracy kwalifikacje, umiejętności, zainteresowania czy hobby,
- pisz przekonująco, w pewny siebie sposób, wymieniając swoje zalety; nie wspominaj jednak o wadach,
- uzasadnij, dlaczego uważasz siebie za najlepszego kandydata / najlepszą kandydatkę do otrzymania danej pracy oraz, jeśli to możliwe, wyjaśnij, jakie korzyści może odnieść firma, zatrudniając Ciebie,
- zamieść tylko najbardziej istotne informacje, ponieważ szczegóły podasz w życiorysie (CV).

WARM-UP QUESTIONS

- · What kind of job would you like to do in the future? Why?
- · Would you like to have a holiday job? Why? Why not?
- · What would be the hardest job for you? Why?
- Is earning a lot of money important to you? Why? Why not?
- · How important is job satisfaction to you? Why?



Podczas pobytu na wakacjach w Wielkiej Brytanii chcesz podjąć legalnie pracę. Jesteś w biurze pośrednictwa pracy. Poniżej podane są cztery kwestie, które musisz omówić w trakcie rozmowy.

Rodzaj pracy

Warunki zatrudnienia

Zarobki

Kwalifikacje i doświadczenie

Zadanie 2



Pytania do zadania 2.

- Do you think the people in the picture like their job? Why? / Why not?
- 2. Would you rather have a low-paying job that you liked or a high-paying job that you didn't really enjoy? Why?
- What was your holiday job like? If you haven't had a holiday job, describe any kind of work you have done with your parents or friends.

Zadanie 3

Popatrz na zdjęcia 1, 2 i 3.

Jesteś na wymianie uczniowskiej w Wielkiej Brytanii. Na jednym ze wspólnych spotkań dyskutujecie o zawodach, które młodzi ludzie powinni wybierać.

- Wybierz ten, który jest, Twoim zdaniem, najbardziej odpowiedni dla młodych ludzi, i uzasadnij swój wybór,
- Wyjaśnij, dlaczego odrzucasz pozostałe propozycje.



Zdjęcie 2





Zdjęcie 3

Pytania dodatkowe

- 1. Why do you think there are still differences in the professional status of men and women?
- 2. What role should work play in people's lives?
- 3. Do you think that people should do the same job all their lives or should they change jobs? Why?
- 4. How can we make a good impression at a job interview?